

RANWW

Realtors® Association of Northwestern Wisconsin

Making Your Membership Work For You

June Newsletter

Mark your calendar

June 26

RANWW Annual Meeting

<u>June 27</u>

RANWW/CVHBA Express Fan Deck Night

<u>July 4-5</u>

RANWW/NWWMLS Office

July 11

Matrix Monthly Online Training

<u>July 15-25</u>

Online BOD Voting

August 22

RANWW Annual Golf Outing

UPCOMING EVENTS

- RANWW Annual Meeting
- Night on the Eau Claire Express Fan Deck
- RANWW Golf Outing

PROFESSIONAL GROWTH

- · Upcoming Webinars
- CE On Demand

MLS

- Please note: Agent Remarks update
- Monthly Matrix Online Training Classes

ADVOCACY

- · Do you invest in RPAC?
- The REALTOR® Party at Work: VA Announces Temp Policy

LEGAL UPDATE

- Forms Change and Updates
- Cori Lamont Annual Meeting Guest Speaker

ASSOCIATION UPDATES

- 2025 Annual Dues Renewal
- Wisconsin Real Estate Magazine

When REALTORS® Come Together, Good Things Happer



Todd Talks with special guest Brenda!

Click the video to learn more about upcoming events and opportunities to learn more about the changes in the real estate business.





Join RANWW for the 2024 Annual Meeting updating membership on the current year. The meeting will feature Cori Lamont, WRA Vice President of Legal and Public Affairs, who will be discussing the NAR Lawsuit and how the settlement will affect you as a WI REALTOR®. Cori will discuss updated forms, new forms, and how to navigate the industry going forward.

Details

Wednesday June 26th Program 3:30-5:00pm Reception 5:00-6:30 (Big Stack Meats & beverages) Eau Claire Children's Theatre | 1814 N Oxford Ave, Eau Claire Attendance is highly encouraged for ALL MEMBERS Registration requested to plan seating, food and beverages accurately

**RANWW/NWWMLS Office will be closing at 2:00pm for staff to attend Annual Meeting.

Register Today







NIGHT ON THE EAU CLAIRE **EXPRESS FAN DECK**



June 27 | Fan Deck Opens @ 5:35 PM | Game @ 6:35 PM















Join us for the members-only, family fun joint Eau Claire Express Fan Deck hosted by the Chippewa Valley Home Builders Association and the REALTORS® Association of Northwestern Wisconsin!

Thursday, June 27, 2024

5:35 pm - drinks, food, and networking

6:35 pm - first pitch | Eau Claire Express vs. Wausau Woodchucks

Cost: \$10 for the first 120 people to register thanks to our sponsors

*All CVHBA and RANWW members/employees, spouses, and children are welcome

Buy **Tickets**



2024 Golf Outing Registration is Open

Thursday, August 22, 2024 Wild Ridge Golf Course

NEW this year: Hawaiin Theme - prizes will be awarded

Get all the event details and REGISTER HERE

This event sold out last year, so don't wait!



REALTORS® vs Affiliates

AUG 22nd | 8:30am | Wild Ridge Golf Course

**Separate event and registration required from RANWW [afternoon] Golf Outing

If you are interested in playing an additional 9 holes of golf, register for the **REALTORS® vs Affiliates** morning golf match. Each team of 2 will compete against the opposing REALTOR®/AFFILIATE team, on a hole-by-hole basis.

SIGN UP: the first **16 REALTORS**® & the first **16 AFFILIATES** that respond to Carter **carter@echtrg.com** or Tristan **tristan@cv-re.com** will be guaranteed a spot to play. (**Cost:** \$40/golfer-CASH only (ATM on site-paid day of event at the Pro Shop)





Upcoming webinars:

The Art of Seller Relationships - Part 2: Principles of Pricing | On Demand

Deliver Data Without Delay | June 24

How to Virtually Market and Sell Real Estate | July 11

REALTOR® CE Courses—deadline Dec 14th, 2024

CE ON DEMAND

Watch and read entirely online

For the 2023-24 biennium, the 18 hours of required credits include the completion of 18 one-hour course topics, comprised of 12 mandatory courses and 6 elective courses. Coursework must be completed by December 14, 2024.

Important Information:

- Did you attend RGD 2023 and/or 2024 and take the exam the same day? Both of these events qualify for 1 hour of CE. (RGD 2023-Course 5 and RGD 2024-1 hour elective credit)
- WRA Legal Live Update (view and take the exam)-CE Course 6 Credit

Don't wait. Start your courses today!

Learn More & Get Started Today >>>





The Agent Remarks character limit has been extended from 500 to 1000 characters to provide sufficient space for detailed communication, such as when the seller has specific requests for showing times, etc.

Reminder that Agent Remarks are not intended for Public Use.



Monthly Matrix Online Training Classes

Training #3: Managing Matrix Contacts: A Comprehensive Overview

With Matrix and it's OneHome client portal, managing your contacts is becoming more and more important! Matrix has always had tools and options to help you manage or organize them, but since the addition of the OneHome client portal, now your clients have more tools to help them in their journey to buy/sell properties... such as a Planner, a Marketplace, and a Property Fit preferences.

You'll discover more about the OneHome "Client" Portal, OneHome "Agent" Portal and Matrix Tools/Options.

WHEN? - Thursday, July 11th starting at 2pm CDT Register for virtual link

After registering, you will receive a confirmation email containing information about joining the webinar.

RANWW in conjunction with CoreLogic will be offering a series of 1 hour trainings for NWWMLS users to **UNLOCK THE POTENTIAL WITHIN.** Additional topics & trainings will be added every month. *Recordings will be available.





Do you invest in RPAC? When you invest in RPAC, your money is pooled together and contributed on a nonpartisan basis to candidates who support housing and real estate interests. If you wish to designate which candidate receives your investment, invest in the Direct Giver program.

2024 is an election year and with this brings an increase in campaign funding requests. These requests are made to both the RPAC Trustees (RPAC fund investments) and you directly as a member if you have funds in your Direct Giver fund. If you want to learn more about either type of investment, please email Madelyn, RANWW Advocacy Coordinator, at madelyn@ranww.org.

We want to here from you! If you are a Direct Giver, plan to become one, or are interested in learning more, please take a few minutes to complete this **SURVEY.**

The REALTOR® Party at work. On June 11, 2024, the VA announced a temporary policy to allow VA buyers to compensate their buyer broker directly. Read the **FULL ARTICLE** here.



WRA Legal Update

Forms Changes

From the WRA, "the state-approved (WB) listing contracts, buyer agency and tenant representation agreements, and all the offers to purchase are being revised." These forms will be available July 1, 2024, for optional use before the mandatory use date

of August 15, 2024. Forms Update Resources

Read the full article: Addressing Standing Policy Letters and Blanket Compensation Agreements, legal news from the WRA

Watch these short videos for Professional Pointers.

How to Communicate Offers of Compensation Understanding New Rules on Offers of Compensation

To get the most up to date information, register today for the RANWW Annual Meeting with guest speaker Cori Lamont, WRA Vice President of Legal and Public Affairs, where she will discuss next steps in preparation for the August 17th settlement deadline.

WRA Resources

www.wra.org/antitrust

For specific inquiries contact **Legal Hotline** (800-799-4468)

NAR Resources

facts.realtor competition.realtor



RANWW

- 2025 Dues Renewal Statements will be emailed this year only. No paper copy will be sent regular mail.
- RANWW/NWWMLS office will be CLOSING at 2pm June 26th for staff to attend RANWW Annual Meeting
- RANWW/NWWMLS office will be CLOSED July 4th & July 5th

WRA

 June Edition of Wisconsin Real Estate goes digital. Click HERE to update your preference for future copies to be delivered digitally, in print or both

WRA Member Benefits

NAR Member Benefits

Stay Up to Date with the State and National REALTOR® News

WRA Website

NAR Website





June Magazine



Top Notch Support is Just a Phone Call Away

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