



RANWW

Realtors® Association of
Northwestern Wisconsin

Making Your Membership Work For You

July Newsletter

Mark your calendar

July 4-5

RANWW/NWWMLS Office
Closed

July 11

Matrix Monthly Online Training

July 15-25

Online BOD Voting

August 22

RANWW Annual Golf Outing

2025 RANWW BOD

- Slate of Candidates

MLS

- Monthly Matrix Online Training Classes

ADVOCACY

- What we are working on
- Do you invest in RPAC?

UPCOMING EVENTS

- RANWW Golf Outing
- Mark your calendars!

LEGAL UPDATE

- Live Legal Update - watch the recording

PROFESSIONAL GROWTH

- CE On Demand

EVENT RECAP

- RANWW Annual Meeting
- RANWW and CVHBA Express Game

ASSOCIATION UPDATES

- 2025 Annual Dues Renewal
- Wisconsin Real Estate Magazine

AFFILIATE CORNER

- First Community Lunch and Learn

When REALTORS® Come Together, Good Things Happen



Welcome Our Newest Members

Vania Glaser

Century 21 Affiliated

Ann Sutmar

Real Estate Solutions

Brock Houston – Phernetton

Re/MAX Cornerstone

Cory Vanover

Midwest Land Group LLC

Victoria Kerian

Edina Realty Inc.

Dean Wahlin

Wells Fargo Home Mortgage

Tadyn McCann

Pine Point Real Estate LLC



2025 RANWW BOD Election

Official Slate of Candidates

2025 RANWW Board of Directors

Online Voting July 15 - 25

Treasurer Nominee

In which areas can you contribute most to the RANWW Board?

- Experience on the Board and Executive Team
- Levelheaded decision making - member first attitude

What are the top issues you believe the RANWW Board and its members need to address in the coming year?

- Changes due to NAR Settlement
- Evolving way of doing business



How do you think you can help the RANWW Board tackle those challenges?

I have been through many challenges over the past 20 years, change is inevitable, how we react is important. I feel that I can bring a common sense approach to the changes we face.

Ben Rivard

Coldwell Banker Brenizer Realty
Rice Lake

Director Nominees



In which areas can you contribute most to the RANWW Board?

We have great relationships with our colleagues, which I find very important. It is crucial to have someone in this position who works well to collaborate ideas with others.

What are the top issues you believe the RANWW Board and its members need to address in the coming year?

A clear understanding and available information regarding the NAR Lawsuit and new practices that will come into play.

Brooke Damaske

Pine Point Real Estate LLC
Hayward

How do you think you can help the RANWW Board tackle those challenges?

Consolidation and cooperation from the Board members is key. It is important to work together as an organization and embrace changes.

In which areas can you contribute most to the RANWW Board?

I believe I can contribute by getting our agent body across our board more involved with not only our local board but also on a State and National level. I feel I am a great collaborator and can bring some great ideas to our local board.

What are the top issues you believe the RANWW Board and its members need to address in the coming year?

MLS - I feel there are things to improve on. I am tech savvy and can navigate the MLS at a high level and train other agents as well. I feel I can be a helping hand and assist with this.

Agent involvement - recently I have been attending as



Alex Hartung

many RANWW events as possible and I believe we can push these events more and it will only better our agent community.

How do you think you can help the RANWW Board tackle those challenges?

I feel I am a great problem solver and can come up with some great ideas. I am also very patient and open minded to other's ideas where we can have common ground and come up with a solution.



True Kucharski

Associated Realty, LLC
Rice Lake

In which areas can you contribute most to the RANWW Board?

I am resourceful and versatile. So, I am sure that there is much I can contribute.

What are the top issues you believe the RANWW Board and its members need to address in the coming year?

- The NAR Lawsuit and how to adjust to the changes
- Agent to agent relations due to the NAR Lawsuit
- Upcoming possible market correction/recession

How do you think you can help the RANWW Board tackle those challenges?

By attempting to help create a culture where our members are continuing to cooperate with each other fairly and ethically. As well as possibly increase enforcement against unethical agent practices to enhance public trust in our brand as REALTORS®.

In which areas can you contribute most to the RANWW Board?

Having experience as both an Appraiser and REALTOR®, I feel confident in my knowledge and expertise in both the local market and statewide markets.

What are the top issues you believe the RANWW Board and its members need to address in the coming year?

- NAR Settlement agreement
- Providing accurate information in the MLS pertaining to listing data (ie. sq footage, room counts, etc.)

How do you think you can help the RANWW Board tackle those challenges?

- Making sure our association has the resources to train, support, and educate members on the changes to the real estate industry.
- I can offer a dual perspective as an Appraiser and REALTOR® to educate members to provide accurate information for not only other members but consumers.



Andy Yakesh

Century 21 Affiliated
Altoona



MLS
recent updates & info

online training classes

Matrix[™]

Powered by CoreLogic

unlock the potential within

Training #3: Managing Matrix Contacts: A Comprehensive Overview

*With Matrix and it's OneHome client portal, managing your contacts is becoming more and more important! Matrix has always had tools and options to help you manage or organize them, but since the addition of the OneHome client portal, now your clients have more tools to help them in their journey to buy/sell properties... such as a Planner, **a Marketplace**, and a Property Fit preferences.*

You'll discover more about the OneHome "Client" Portal, OneHome "Agent" Portal and Matrix Tools/Options.

WHEN? - Thursday, July 11th starting at 2pm CDT [Register for virtual link](#)

After registering, you will receive a confirmation email containing information about joining the webinar.

RANWW in conjunction with CoreLogic will be offering a series of 1-hour trainings for NWWMLS users to **UNLOCK THE POTENTIAL WITHIN.**

Additional topics & trainings will be added every month.

***Recordings** are available on the Clarity Dashboard under *News & Updates*.



Advocacy

What we are working on - As we are well into the election season, it's crucial that we focus on maximizing our impact and influence.

Fundraising Efforts for District 14 Senator Joan Ballweg: We're actively fundraising to support Senator Joan Ballweg's campaign. Your contributions are vital in ensuring her success and advancing our shared goals.

Scheduling Office Visits: Seize the opportunity! Now is the perfect time to schedule office visits. Let's discuss what **ADVOCACY** is, our investment opportunities for this election season, and strategize on how best to leverage our resources.

Your engagement and commitment make all the difference. Together, we can achieve great things. Thank you for your continued support and dedication. Please contact Madelyn at madelyn@ranww.org or 715-835-0923.



Do you invest in RPAC? When you invest in **RPAC**, your money is pooled together and contributed on a nonpartisan basis to candidates who support housing and real estate interests. If you wish to designate which candidate receives your investment, invest in the **Direct Giver program**.



Upcoming Events

RANWW 2024 ANNUAL GOLF OUTING



2024 Golf Outing Registration is OPEN

Annual Golf Outing | Thursday, August 22, 2024

Golf will be a 4-person scramble. Golfers may choose their own 4 person teams or may register as an individual, requesting to play with any other team short of players.

New this year: Hawaiiin Theme >>> prizes will be awarded for BEST DRESSED

Get the DETAILS &
REGISTER

THANK YOU TO OUR

SPONSORS



REALTORS® vs Affiliates

AUG 22nd | 8:30am | Wild Ridge Golf Course

**Separate event and registration required from RANWW [afternoon] Golf Outing

If you are interested in playing an additional 9 holes of golf, register for the **REALTORS® vs Affiliates** Morning Golf Match. Each team of 2 will compete against the opposing REALTOR®/AFFILIATE team, on a hole-by-hole basis.

SIGN UP: the first 16 REALTORS® & the first 16 AFFILIATES that respond to Carter carter@echtrg.com or Tristan tristan@cv-re.com will be guaranteed a spot to play. (**Cost:** \$40/golfer-CASH only (ATM on site-paid day of event at the Pro Shop)

Mark Your Calendars

- September REALTOR® Safety Month
 - Cyber Safety-Land Scam: September 11th
 - Real Life Safety: September 18th
- Eau Claire Community Table Volunteer Opportunity: October 9th
- REALTOR® Ring Day - multiple locations: December 6th

- Installation & Awards Banquet + Holiday Social: January 10th, 2025

Visit our [EVENTS CALENDAR](#) to learn more and register.



Legal Update

Antitrust Lawsuit Updates

Proposed NAR Antitrust Settlement Resources Settlement Affective Date August 17th

On Monday, June 24th, WRA Legal Team hosted a Live Legal Update. This update was recorded and will be available on the WRA resource page: www.wra.org/antitrust. If you did not view this live, or attend the RANWW Annual Meeting with speaker Cori Lamont, we encourage you to watch the recording to get an update on new forms, updated forms and clarity for changes that will occur.

WRA Resources

www.wra.org/antitrust

For specific inquiries contact [Legal Hotline](#) (800-799-4468)

[WRA Legal Update](#): Monthly Guide to WI Real Estate Law & Policy

NAR Resources

Professional Pointers: [Window to the Law: How to Communicate Offers of Compensations facts.realtor competition.realtor](#)

Interested in having one of the **WRA attorneys speak to your brokerage** about the proposed settlement, submit your request to the WRA legal hotline using the [Legal Hotline Question Form](#).



Professional Growth

REAL ESTATE CE Courses – deadline Dec 14th, 2024

CE ON DEMAND

Watch and read entirely online

For the 2023-24 biennium, the 18 hours of required credits include the completion of 18

one-hour course topics, comprised of 12 mandatory courses and 6 elective courses. Coursework must be completed by December 14, 2024.

Don't wait. Start your courses today!

*After you complete your CE Credits, you will upload your course credit name and date completed to the [DSPS website](#) once license renewal is open (usually October).

Learn more & get
registered>>>



Event Recap

2024 RANWW ANNUAL MEETING



Thank you to all our members that came out to the RANWW Annual Meeting. Cori Lamont our guest speaker gave an update on what WRA is working on as we approach the August 17 NAR Lawsuit settlement date. We also gave an Association, Advocacy, and MLS update.





RANWW

Realtors® Association of
Northwestern Wisconsin



NIGHT ON THE EAU CLAIRE EXPRESS FAN DECK



June 27 | Fan Deck Opens @ 5:35 PM | Game @ 6:35 PM



Association Updates

RANWW

- **2025 Dues Renewal Statements** will be emailed this year only. No paper copy will be sent regular mail.
- RANWW/NWWMLS office will be CLOSED July 4th & July 5th
- BOD Voting: July 15-25 Online

WRA

- **DARE to DREAM:** WRA 2024 Annual Convention Sept 29-Oct 1
- June Edition of *Wisconsin Real Estate* goes digital. Click [HERE](#) to update your preference for future copies to be delivered digitally, in print or both

NAR



Affiliate Connection

You're Invited >>> Lunch & Learn

Hosted by First Community Mortgage with Bob Marek & Nikki Koller



You're Invited >>> Lunch & Learn

first community mortgage

Enjoy a complimentary lunch while gaining valuable insights to better serve your clients.

RSVP: Please let us know if you can attend by 7/24/2024 by emailing Nikki.koller@fcmhomeloans.com

WRA Member
Benefits

NAR Member
Benefits

Stay Up to Date with the State and National
REALTOR® News

[WRA Website](#)

[NAR Website](#)

WRA



June Magazine



RANWW Officers

Todd Schwartz - President

(715) 559-2231
toddecv-re.com

Shannyn Pinkert - President Elect

(715) 379-3574
shannypinkert@gmail.com

Bob Ritsch - Treasurer

715-456-8008
bobritsch@charter.net

Julie Flor- Imm. Past President

(715) 790-0564
julie@sixlakesrealty.com



RANWW Directors

Catherine Bade - (715) 271-3055

Mary Jo Bowe - (715) 456-2014

Kim Bump - (715) 514-0125

John Flor - (715) 205-3776

Jade Green - (715) 642-1320

Alex Hartung - (715) 495-0852

Bailey Hawke-James - (715) 864-8669

Jan Porath - (715) 514-5748

Ben Rivard - (715) 205-1519

Vic Sacco - (715) 645-0832

Jeff Theisen - (715) 271-2391



Top Notch Support is Just a Phone Call Away

RANWW Office: (715) 835-0923

REALTORS® Association of Northwestern Wisconsin || (715) 835-0923





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