



RANWW

Realtors® Association of Northwestern Wisconsin
Northwestern Wisconsin Multiple Listing Service, Inc
Realtors® Association of Northwestern Wisconsin Foundation

*"We are the trusted voice in real estate,
united in providing value to the members
and communities we serve."*

March 2021

UPDATES

NEWS & CURRENT EVENTS

MISSION

RANWW/NWWMLS unite to advocate for real property rights, advance professionalism and connect member with our communities.

VISION

RANWW/NWWMLS provide a level of service that encourages members to embrace change, growth and education

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RANWW

Realtors® Association of
Northwestern Wisconsin

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President**

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Amber Linhart 715-579-8351

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Martha DeLong 715-790-5468

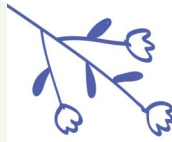
John Sobota 715-505-8888

Kristy Sloviak 715-559-8354

The purpose of this publication is to inform Members of events, issues and accomplishments pertaining to the REALTORS® Association of Northwestern Wisconsin.

If you would like to submit information, ideas or articles to this publication please contact **Luisa** at:

luisa@ranww.org



RANWW

REALTORS® Association of
Northwestern Wisconsin

SPRING CELEBRATION

FRIDAY, MARCH 12TH • 6:00PM - 9:00PM



THE ENCHANTED BARN

1543 6 1/2 Avenue
Hillsdale, WI 54733



1 drink ticket per attendee
Complimentary pop,
water and coffee



1 pizza ticket per attendee
3 varieties available



FREE CARICATURES SWAG BAGS

Seating is limited to 125. Register now to reserve your spot!

<https://www.ranww.org/events/register/866/>



Save the date for the Resort & Second Home Property Specialist (RSPS) virtual course April 22-23! The RSPS prepares you to service the growing resort and second-home market.

CLICK HERE TO SIGN UP

#WRAEDUCATION
#PROFESSIONALDEVELOPMENT
#KEEPONLEARNING

WWW.WRA.ORG/SOCIAL/RSPS



Welcome New Members!

Amber Osteen

C21 Affiliated ~ Menomonie

Brian Cottrill

Luminate Home Loans

Brooke Marienfeld

KW Realty Diversified

Caleb Stelter

CB Brenizer ~ Chippewa Falls

Chad Garteski

Weiss Realty, LLC

Christie Smith

Keller Williams Realty Diversified

Derek Kruse

CB Brenizer ~ Menomonie

Elizabeth Brock

CB East West Realty

Erin Davy

AABRU Real Estate

Fatou Coulibaly

C21 Affiliated

Grant Austin

Austin Appraisal

Guy Lofts

Real Broker LLC

Jaclyn Uttecht

Woods & Water Realty

John Derosa

Rental Resources of Eau Claire

Justin Fox

Re/Max Professionals

Karlyn Bechel

Rassbach Realty

Michael Kitzman

Associated Bank

Monica Bauer

C21 Affiliated ~ Altoona

Nicolas Burri

Cunningham Realty Group

Olivia Buxton

Rental Resources of Eau Claire

Rodney Elkin

Donnellan Real Estate

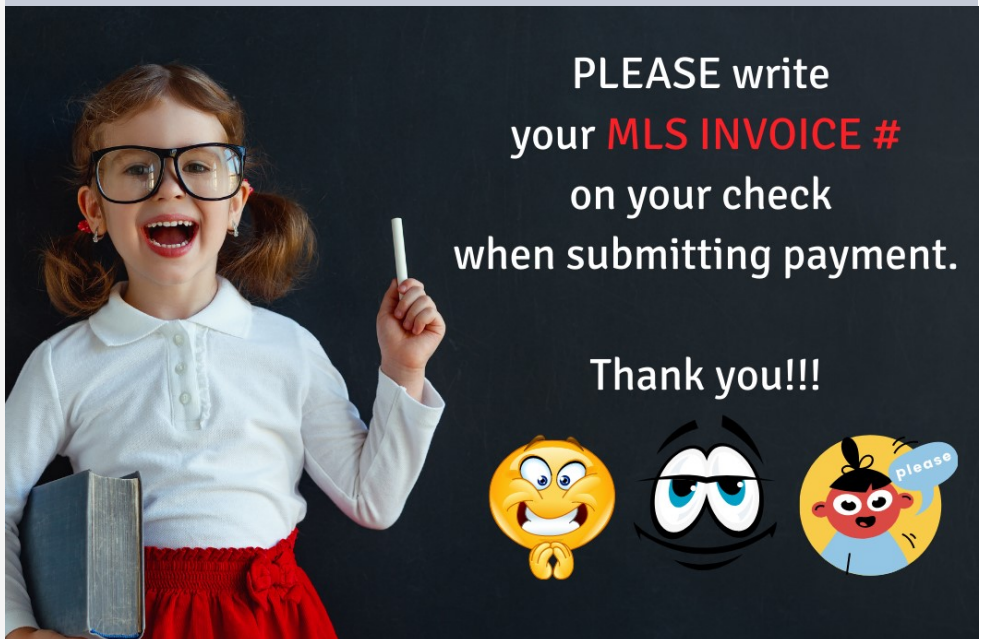
Stephanie Wiedenhoef

Property Shoppe Realty



**RIGHT TOOLS, RIGHT NOW HAS EVOLVED! NOW, IT'S A
PERMANENT PERK UPDATED MONTHLY WITH LIMITED-
TIME OFFERS AT FREE OR DISCOUNTED PRICES.**

Learn more about this month's
offers [HERE!](#)



PLEASE write
your **MLS INVOICE #**
on your check
when submitting payment.

Thank you!!!



GIVE BLOOD + SAVE LIVES + WIN PRIZES

BLOOD DRIVE

Rice Lake

Tue. March 9th
10:00 am - 4:00 pm

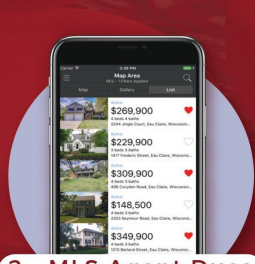
Blue Hills Masonic Center

Eau Claire

Wed. March 10th
10:00 am - 4:00 pm

RANWW Conference Room

EARN TICKETS TO BE ENTERED TO WIN PRIZES!



2 - MLS Agent Dues
for April/May



GRAND PRIZE
iPad Mini



4 - \$50 Kwik Trip
Gift Cards

- **3 TICKETS** for donating blood
- **2 TICKETS** for anyone who registers on or before 2/19
- **2 TICKETS** for Power Red Donors

RANWW MEMBERS CAN SIGN UP TODAY!:

<https://www.redcrossblood.org/give.html/drive-results?zipSponsor=RANWW>



SPONSORED BY:



FOR ANY QUESTIONS, you can contact the following:

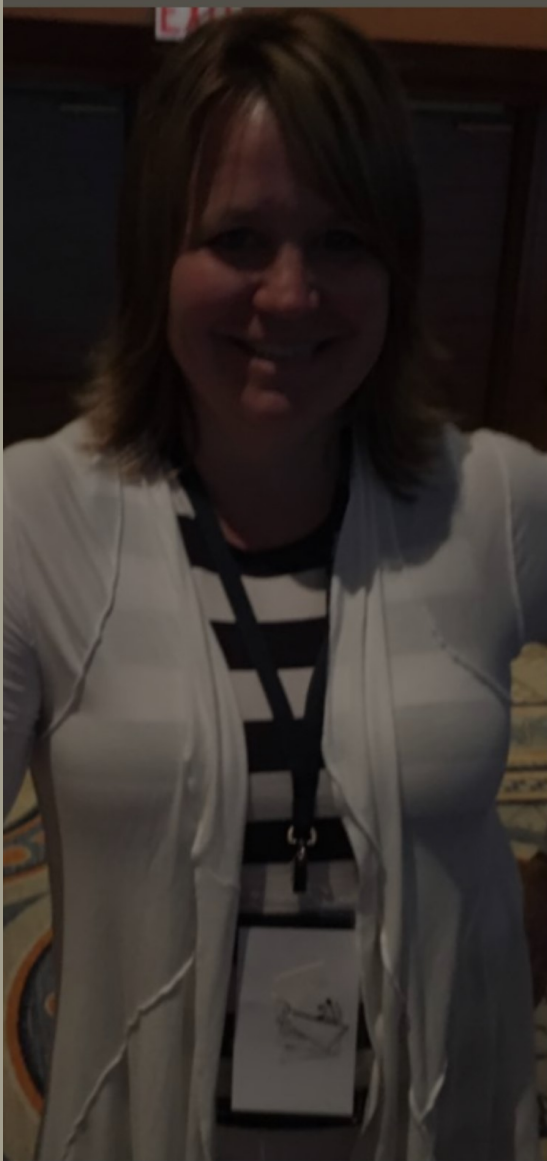
Angela Welch, 715-523-0556

angela@woodsandwater.com

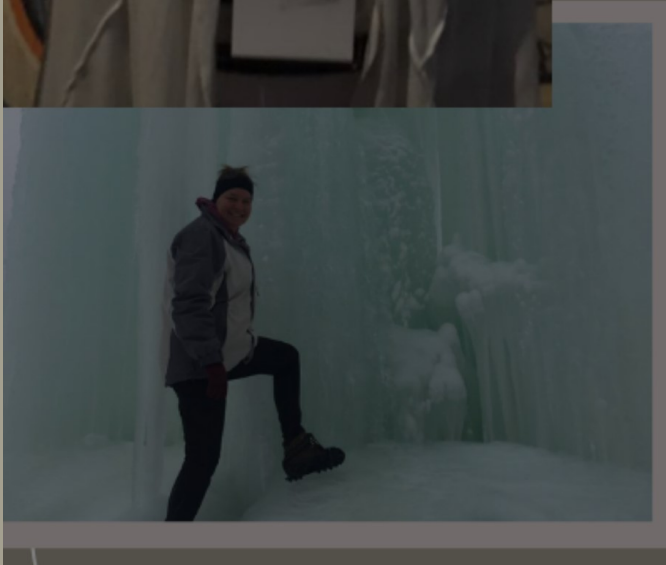
Jade Green, 715-642-1320

jadegreenrealestate@gmail.com

The GOOD NEWS CORNER



**SPECIAL SHOUTOUT
TO RANWW'S EVP
BRENDA BARNHARDT
FOR EARNING THE
AMERICAN SOCIETY
OF ASSOCIATION
EXECUTIVES'
PRESTIGIOUS
CREDENTIAL OF
CERTIFIED
ASSOCIATION
EXECUTIVE (CAE®)!!**



We are proud of You!!!

Education Corner

WRA
Education Update

Wisconsin Appraiser Continuing Education

WRA CE: your top choice in appraiser continuing education.

As the leading expert in Wisconsin real estate practice for over 100 years, the WRA is your top choice in Wisconsin appraiser CE. All appraiser licenses expire every two years and must be renewed by December 14 of odd-numbered years. All [certified and licensed appraisers](#) are required to complete 28 hours of CE each biennial period, which must include a 7-hour USPAP Update course. Appraisers may not receive credit for completion of the same CE course offering within a continuing education cycle.

**CLICK HERE TO READ
MORE AND CHECK
OUT THE UPCOMING
VIRTUAL COURSES**



**COMMITMENT TO
EXCELLENCE**

**CONGRATULATIONS ON
EARNING YOUR C2EX
ENDORSEMENT:**

Kent Henschen
&
Jade Green

We're proud of you!!!





RANWW

Northwestern Wisconsin
Multiple Listing Service, Inc

Updates and Changes!!!

THERE ARE A TON OF
CHANGES COMING SO
PLEASE READ THE
NEWSLETTER AND PAY
ATTENTION TO THE MLS
MESSAGE OF THE DAY FOR
THE CHANGES AND ANY
UPDATES!!

1. **Single sign-on** dashboard
will be in effect by
March 17th.

NOTE:

Please don't share your
passwords!!

For questions or clarifications,
email Tricia at tricia@ranww.org

2. Due to popular
demand, **TRUST
FUNDS** will be in
effect by March 17th
as well!

NOTE:

Watch for
registration links!!

3. Our
MATRIX portal
will have a new
look SOON.
This is brought
to you
by **One Home**.

4. PLEASE watch
out for **MLS
POLICY
CHANGES**
brought forth by
NAR which will be
made available
within our Policy
Manual soon.

5. BIG CHANGE
concerning
SENTRICARDS
HAPPENING
SOON!!!

Sentricards will be going
away around July.. More
on this SOON!

CLICK ME TO WATCH
VIDEO REGARDING ALL
THE UPDATES!!!

Fair Housing Page

Fair housing is more than a list of dos and don'ts, rights and penalties, and mandatory continuing education. As stewards of the right to own, use and transfer private property, fair housing protects our livelihood and business as REALTORS® and depends on a free, open market that embraces equal opportunity. REALTORS® recognize the significance of the Fair Housing Act and reconfirm their commitment to upholding fair housing law as well as their commitment to offering equal professional service to all in their search for real property.

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**CLICK HERE
TO READ MORE!**





DO YOU KNOW FAIR HOUSING LAW?

Let's find the answer!

1. Which of the following is not a protected class under Wisconsin law, but may be protected by local ordinance?

A: Victims of domestic violence

B: Students

C: Chinese professors

D: Gays/lesbians

2. Which of the following is a protected class under Article 10 of the Code of Ethics, but not Wisconsin law?

A: National origin

B: Gender identity

C: Religion

D: Sexual orientation

Get a chance to win a gift card! If you know the answer, send it to Luisa at:

luisa@ranuuu.org

First three (3) people who send in their answers WIN!!



SAY
YES
TO
SAFETY!

ACTIVATE YOUR
FOREWARN APP
TODAY!

FOREWARN is an essential app for REALTORS®. Do you every get calls to show a house and get the feeling something is just not right? Or maybe you just want to make sure the person you are meeting doesn't have issues that may prevent them from buying a house. The FOREWARN app makes it easy to check out prospective clients **before** you meet them. By just putting in a phone number you will find out detailed info about the person belonging to the at number. You will be able to see their vehicle and address/property records history plus any criminal/infraction records and court records. I have used this app for a few years and find it to be a valuable tool. I love the vehicle info because you know when the prospect pulls up you know it's them. It's been pretty spot on and has saved me time working with someone who may not have the ability to purchase of sell a property. This is a MLS provided app and one of the great benefits of being part of NWWMLS.

Deb Hanson, RANWW President

CONTACT LUISA TO VERIFY ELIGIBILITY:
LUISA@RANWW.ORG

March 2021

Sun	Mon	Tue	Wed	Thu	Fri	Sat
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

12th - NWWMLS Board Meeting, 9:30am
6pm: Enchanted Barn Holiday Party
9th - [Blood Drive, Rice Lake](#)
10th - [Blood Drive, Eau Claire](#)
16th - Nominating Committee meeting
22nd—24th - AE Institute (*virtual*)

April 2021

Sun	Mon	Tue	Wed	Thu	Fri	Sat
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	

1st - Fair Housing Feud
13th - Nominating Committee meeting
14th - [R&G Day, virtual](#)
28th - WRA BOD meeting

May 2021

Sun	Mon	Tue	Wed	Thu	Fri	Sat
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

4th - Foundation Board meeting
10th—15th - NAR mid-year meetings
21st - NWWMLS Board Meeting, 9:30am
28th - RANWW Board meeting

BROKERS/SUPPORT STAFF:

Please have new members contact the board of office *prior* to stopping in to set up a time to meet regarding new membership. It takes over an hour to process an application. Thanks!



Winner, Winner Chicken Dinner
The basics of use-value assessment

Click here  to read



RPAC REPORT

Legislative Updates

New Faces in the Wisconsin Legislature

Joe Murray

When the Wisconsin Legislature begins its new legislative session this month, there will be **24 new faces in the Wisconsin Assembly and Senate.**

There will be eight new senators beginning their tenure this month; seven will be filling vacant seats, while one defeated a sitting incumbent. In the assembly, 16 newcomers will be among the members who were reelected.

In the November elections, Senate Republicans expanded their majority party status to 21-12 by picking up two Democrat seats; Assembly Republicans lost two seats but maintained their majority 61-38. From a numerical standpoint, very little changed. Republicans had a combined 82 seats going into the November elections, and they continue to have 82 seats.

The real change will be the background of the newly elected members and the legislative priorities they bring with them. For both the Assembly and Senate, here is an overview of the 24 new members who took the oath of office earlier this month.

[CLICK HERE
TO CONTINUE
READING](#)

MARK THE DATE

RGD 21

Tell your story. Collaborate. Advocate. Protect.

Wisconsin real estate was deemed essential. And your participation in the WRA's annual lobbying event is your chance to keep it that way.

With the all-new virtual format, you can attend and visit lawmakers virtually, all from the comfort of home. Advocating for a brighter tomorrow has never been easier.

04·14·21



FREE REGISTRATION | VIRTUAL | WRA.ORG/RGDAY