



# RANWW

Realtors® Association of  
Northwestern Wisconsin

Making Your Membership Work For You

## March Newsletter

### Mark your calendar

#### March 29

RANWW/NWWMLS Office  
Closed at Noon-Good Friday

#### April 4

Habitat for Humanity Women's  
Build-Menomonie

#### April 11

Broker Brews-Eau Claire

#### April 12

Broker Breakfast-Rice Lake

#### April 17 & 19

Test Drive Fueled by RCU

#### April 18

RPAC Bowling Event

## PROFESSIONAL GROWTH

- CE Virtual Learning Dates
- FREE ABR® Course
- WRA Forums & Webinars

## ADVOCACY

- Brokers Brews & Breakfast
- Do you invest in RPAC?

## MLS

- NWWMLS Policy Update
- FOREWARN Enrollment

## RANWW CARES

- Women's Build volunteer opportunity

## UPCOMING EVENTS

- RPAC Bowling Night

## LEGAL UPDATE

- Antitrust Lawsuit Updates

## AFFILIATE CONNECTION

- Test Drive Fueled by RCU

When REALTORS® Come Together, Good Things Happen



# Welcome Our Newest Members

**Joseph Burke**

Burke Realty

**Teresa Geneman**

Kaiser Realty

**Steve Jennings**

Best Choice Home Inspections

**Kiera Kjos**

Property Shoppe Realty

**Craig Lewandowski**

Edina Realty

**Aaron Libner**

Coulee Tech

**Matthew Martineau**

EXP Realty

**Vallie Meyer**

Edina Realty

**Craig Zwiers**

Base Camp Country Real Estate

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## Catch the first episode of TODD TALKS!

A monthly 1-2 minute segment updating RANWW Members on current and upcoming events





Professional Growth

## REAL ESTATE CE Courses – deadline Dec 14th, 2024

### CE ON DEMAND

Watch and read entirely online

For the 2023-24 biennium, the 18 hours of required credits include the completion of 18 one-hour course topics, comprised of 12 mandatory courses and 6 elective courses. Coursework must be completed by December 14, 2024.

Don't wait. Start your courses today!

Learn More & Register Today

> > > FREE < < <

### ABR® Course

## BECOME AN ACCREDITED BUYER'S REPRESENTATIVE

Sign up now – a \$295 savings!



Throughout 2024, NAR is making the popular **Accredited Buyer's Representative (ABR®)** designation course, which is typically \$295, available to REALTORS® for **FREE**.

The ABR® course is the first step toward earning the ABR® designation and focuses on the key information and skills we need today when working with buyers, including how to:

- Walk buyers through written buyer representation agreements.
- Advocate for our clients' best interests throughout the transaction.
- Articulate their value to the buyer-client.
- Work with data to complete insightful market analyses.
- Explain the range of financing options available to clients.
- Stay on top of emerging trends.
- Build relationships that carry beyond the closing.

Register for the FREE

# Upcoming WRA Forums & Webinars

## Upcoming Forums:

Help Sellers Prepare Their Property for the Highest Return  
March 6, 2024 | 9:00 am | FREE

## Upcoming Webinars:

Create Awesome Marketing content and Materials with AI, Canva and ChatGPT  
April 3, 2024 | 9:00 am | Fee: \$30

[Full Course Schedule & Register](#)



## Advocacy



**BREWS or BREAKFAST**

Register today for 1 of 2 informative sessions to learn more about how your RPAC investments support your business and industry.

New this year, Tom Larson, WRA President & CEO, will join us to give up to date advocacy information and answer any questions you have.

Thursday, April 11, 2024  
4:00pm - 5:30pm

RANWW Conference Center

Friday, April 12, 2024  
9:00am - 10:30am

Johnson Financial Group

3460 Mall Drive Suite 5B  
Eau Claire, WI 54701

2019 Cenex Dr.  
Rice Lake, WI 54868

Broker Brews

Broker Breakfast



**Do you want to learn more about how to invest in RPAC?** Wisconsin has two options for investors: [RPAC](#) and the [Direct Giver program](#).

When you invest in RPAC, your money is pooled together and contributed on a nonpartisan basis to candidates who support housing and real estate interests. If you wish to designate which candidate receives your investment, invest in the Direct Giver Program.

To learn more, email Riley at [riley@ranww.org](mailto:riley@ranww.org).



**MLS**

recent updates & info

## NWWMLS Policy Updates-March 2024

Updates have been made to the NWWMLS Policy and Procedure Manual regarding **Section 1.2: N. Photo and Virtual Staging** and **Section 1.8: Expiration, Extension and Renewal of Listing**. All updates are highlighted in red.

[Updated Policy Manual](#)



**FOREWARN®**

**There Is No Substitute For Peace Of Mind**

FOREWARN is an instant identity verification and risk assessment tool that empowers real estate professionals to engage with confidence.

Did you know FOREWARN is a **FREE** benefit to **NWWMLS Subscribers**? If you are not already using this product, email Kim at [kim@ranww.org](mailto:kim@ranww.org) to get your account setup today.

[Learn More](#)

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**RANWW CARES**  
volunteer opportunities



**Women  
Build**

## Volunteer Opportunity

The Menomonie community comes together to support Chippewa Valley Habitat for Humanity (CVH4H) in its ambition to provide affordable homes to two families on Brickyard Road. The twin home that has been erected has had the support of the Menomonie Faith Community and a community of women business owners, leaders, associations, etc.

In honor of women, CVH4H is gathering groups of women who have an interest in giving back to the community and show great passion, leadership and dedication through work at the Women Build site.

At this juncture, CVH4H does not yet know specific activities on the day but will be updating the event page as this information becomes available.

Thursday, April 4, 2024 | 9:00am-4:00pm  
1240 Brickyard Rd.  
Menomonie, WI 54751

\*please register on the **RANWW Events Calendar** and complete the **CVH4H Volunteer Registration**

**\*\*15 Volunteers needed for a successful day**

\*\*\*All volunteers welcome

RANWW Event  
Registration

CVH4H Volunteer Registration  
Form



## Upcoming Events



### Do you want to become an RPAC Direct Giver?

Thursday April 18th | Rand's Bowling Lanes | Rice Lake, WI

Get your team together for a **FUNdraising** event. In combination with your REALTOR® Action Assessment paid with your annual dues, your event registration will make you eligible to be a **DIRECT GIVER** with RPAC (must be a member of WRA to be eligible).

#### **Bowling**

Bowling will be a 4-5 person teams. Bowlers may choose their own 4-5 person teams or may register as an individual, requesting to play with any other team short of bowlers. Play will consist of 8-pin bowling for 4 games. (8-pin bowling is a variation of bowling where you get a strike if you knock down at least 8 pins on your first roll).

#### **Cost**

\$55 per bowler. Includes 4 games of bowling, shoes, bucket of beer split with team and pizza

throughout the night. Payment by check can be mailed to: RANWW, 3460 Mall Drive Suite 5A, Eau Claire, WI 54701.

### **Theme**

Come dressed in your best patriotic attire. Prize awarded for best dressed.

### **Registration**

Registration will begin at 5:00p.m. and bowling will start at 5:30 p.m.

### **Prizes**

Awarded for best individual bowler, best team score and best dressed.

### **Food**

Pizza will be served during the evening.

### **Refreshments**

Refreshments will be available throughout the event and each team will receive a bucket of beer. There will also be a signature RPAC SHOT available for purchase with a portion of the proceeds going towards RPAC.

### **Networking**

Networking, food, beverages and socializing will commence throughout the event. This is a great time for non-bowlers to get together and mingle!

### **Sign-up**

All bowling and food/beverage fees MUST be paid with your reservation by 4:00 p.m. on Monday, April 15th, 2024.

### **Cancellations**

All cancellations must be received on or before April 15th for a refund, minus a \$15 surcharge.

\*An RANWW staff member will follow-up on your registration to see if you would like to become a **DIRECT GIVER** (if not your funds will go into the general RPAC fund). If you have questions, please contact riley@ranww.org or call the RANWW office at 715-835-0923.

There will be opportunities during the event to make additional contributions towards RPAC.

[Sign up>>>](#)



## **Legal Update**





## Antitrust Lawsuit Updates - March 2024

### Legal Update Live

The WRA is providing a brief update about the **Sitzer antitrust case involving the National Association of REALTORS® and related activities surrounding your practice** since the October 31, 2023, jury verdict. Attend the WRA's Legal Update Live on Monday, March 11, 2024, at 1:00 p.m. to learn more. The webinar will be recorded and will be available for members to access at a later time in the event they cannot attend.

Register for this Zoom webinar [HERE](#)

After registering, you will receive a confirmation email containing information about joining the webinar.



## Affiliate Connection



## Test Drive

Fueled by Royal Credit Union

Test Drive gives high school students a real-life simulation of money and finances and lets them test drive their future to see what it takes to make it on their own as a 25-year-old. [Learn More](#)

- Chippewa Falls Test Drive:
- April 17th 8:00am – 2:30 pm
  - [See schedule & sign up](#)

- Eau Claire County Test Drive:
- April 19th 8:15 – 2:30
  - [See schedule & sign up](#)



# Association Updates

## RANWW

- RANWW/NWWMLS Office will be closed at Noon Friday, March 29 for Good Friday.
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## WRA

- It's zipForm renewal time: The renewal process is easy to follow when you're in the program. If you need more information about the renewal process and Transactions (zipForm Edition), click [HERE](#).
  - WRA has launched an initiative with the Wisconsin Builders Association and Wisconsin League of Municipalities titled **More Housing Wisconsin** to help communities develop housing solutions. Check out the [website](#) to learn more and read the [press release](#).
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## NAR

- NAR and the National Association of Home Builders (NAHB) have joined forces to provide real estate agents and builders with free resources to help sell eco-friendly properties effectively. [Professional Resources - Home Performance Counts](#)
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[WRA Member Benefits](#)

[NAR Member Benefits](#)

**Stay Up to Date with the State and National  
REALTOR® News**

[WRA Website](#)

[NAR Website](#)

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## RANWW Officers

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- Bob Ritsch - Treasurer**  
715-456-8008  
bobritsch@charter.net
- Julie Flor- Imm. Past President**  
(715) 790-0564  
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## RANWW Directors

- Catherine Bade** - (715) 271-3055
- Mary Jo Bowe** - (715) 456-2014
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- John Flor** - (715) 205-3776
- Jade Green** - (715) 642-1320
- Alex Hartung** - (715) 495-0852
- Bailey Hawke-James** - (715) 864-8669
- Jan Porath** - (715) 514-5748
- Ben Rivard** - (715) 205-1519
- Vic Sacco** - (715) 645-0832
- Jeff Theisen** - (715) 271-2391



**Top Notch Support is Just a Phone Call Away**  
 RANWW Office: (715) 835-0923

**REALTORS® Association of Northwestern Wisconsin || (715) 835-0923**



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