



RANWW

Realtors® Association of
Northwestern Wisconsin

Making Your Membership Work For You

January Newsletter

Mark your calendar

Jan 30

Making a Difference: Your Voice
in State & Fed. Government

Jan 31

Tax Reduction Strategies-
Bradford Tax Seminar

Feb 7

REALTOR® & Government Day

RECOGNITION

- 2024 Installation Banquet and Award Recipients

MLS

- Now Available: New Realist Dashboard

ADVOCACY

- REALTOR® & Government Day-February 7, 2024
- State Senate Bill 691
- Do you invest in RPAC?

PROFESSIONAL GROWTH

- Keep it Professional
- BRADFORD Tax Solutions
- Upcoming Virtual CE dates

GET REGISTERED

- Making a Difference: Your Voice in State & Federal
Government session

RANWW FOUNDATION

- Funds raised through 2024 dues renewal

When REALTORS® Come Together, Good Things Happen



Recognition

The RANWW 2024 Installation Banquet & Awards Ceremony

was a night to honor not only the accomplishments of several members, but to install our newest RANWW Board of Directors and Officers. Congratulations to everyone for their accomplishments.



Jan Porath, Catherine Bade, Jade Green, Shannyn Pinkert, Kim Bump, Jeff Theisen, Bailey Hawke-James and Alex Hartung



Todd Schwartz
2024 RANWW BOD President





MLS
recent updates & info

CoreLogic

Now Available: Insights Dashboard in Realist

Providing Users with a Centralized Hub for Essential Property & Market Intelligence

The Insights Dashboard in Realist is here! This dashboard will now act as your Realist home page to stay updated with essential stats, market trends, industry insights, and more – all in just a few clicks.

These powerful features provide you with critical insights at your fingertips so you can be the market advisor that your clients need to make better, faster decisions. It's your market at a glance!

>>phased rollout begins Tuesday, January 16th and ends Wednesday, January 31st

Good Afternoon, John

Search by address

Quick Stats

90 Day Trend

Select county

Closed Sales

31 ↓ 2.3%

Pending Sales

40 ↑ 5%

Active Listings

53 ↓ 1.2%

Days On Market

32 days average ↑ 5%

Months of Inventory

2 ↓ 4%

Sale Price to List Price

100.6% Ratio ↑ 8.5%

Market Temperature

Buyer's Market Seller's Market

CoreLogic

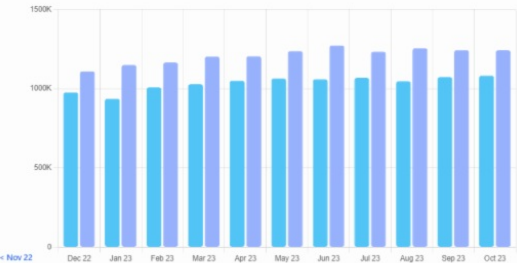
@CBSNews covered our Q3 Homeowner Equity Report in a recent article. Here are the U.S. states where homeowners gained — and lost — equity in 2023: <https://t.co/6797G6LJ0e>

CoreLogic (@CoreLogic) December 12, 2023

12 Dec 2023

Average Sale Price

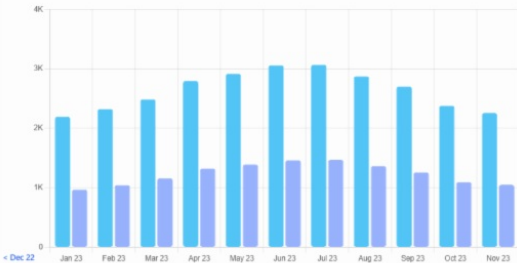
Select County



Los Angeles, CA Orange, CA

Change in MLS Sales Activity

Select County



Los Angeles, CA Orange, CA

Property Market Insights



Magnitude 7.5 Earthquake Shocks Western Japan on New Year's Day

Read More

See More

My Saved Properties

There are no saved properties yet. In card view, mark any property you would like to save with a star.

See More

Industry News (Inman)



24 how-tos to help you start 2024 off with a bang

To formulate this list of how-tos to start the year off right, Inman's Dani Vanderboegh rounded up the top advice of 2023.

Read More

See More

Last Viewed Properties

Date	APN/Tax ID	Owner name	Address	City	County/State
1/3/2024	789-01	Bob Jones	123 Beach Street	Anytown	Orange, CA

My Saved Searches

Florida house search

Date modified 01/10/2023

Watch this short VIDEO to learn more

Don't forget to put your MLS invoice number on checks
Reminder: MLS billing is now quarterly



Advocacy



ONE DAY. ONE VOICE.

February 7, 2024

<< Calling ALL Members >>

Do you want to pay more money for your MLS dues? If you oppose paying more money, then **WE NEED YOU!** Your #1 priority at RGD is the **MLS Exemption Status** to avoid being taxed 5.5% on your MLS dues equaling nearly an additional \$40.

Sign up today for [RGD](#) and the [RANWW bus](#) to Madison.

And...just for registering and riding the bus to Madison, you will be entered into a drawing for **1 of 3 chances to win a quarter of MLS dues** (\$165 value)!!

Watch this [30 second VIDEO](#) to learn more about RGD.

2024 Tentative Priorities (subject to change)

- MLS Exemption Status
- Slashing the Transfer Tax
- Striking Discriminatory Covenants
- Deed Restrictions
- Keeping the Property Tax Reduction

**Separate WRA REALTOR® & Government Day and RANWW bus registration required

[Register for RGD \(event only\)](#)

[Register for the BUS](#)

Currently going on in Madison: Senate Bill 691 was heard by the Senate Committee on Transportation and Local Government on January 10, 2024. RANWW submitted a letter of opposition for how the bill is currently written. [Read Letter](#)

We are currently waiting on a decision and will keep you updated when we learn more.

Click to learn more about [SB691](#)

Do you invest in RPAC? When you invest in [RPAC](#), your money is pooled together and contributed on a nonpartisan basis to candidates



Professional Growth



Keep it Professional

Enhance your skills going into 2024.

January is a great time to advance your skills and prepare yourself for the year ahead. **In this mini course**, find out how to make sure your level of professionalism is always in tip-top shape with strategies for property showings, open houses, professional attire and more.

- Format: On Demand - Take the course anytime.
- Instructor: Bonnie Dixon
- Cost: \$15*
- Credit: This course qualifies for 1 hour of GRI On Demand course credit.

[Register Here](#) (scroll down until you see the *Keep it Professional* course)

Complete this course during the month of January & RANWW will reimburse the cost of the course. Submit proof of completion to Whitney at whitney@ranww.org for reimbursement.

Tax-Reduction Strategies

Bradford and Company is a national tax seminar firm that has been helping real estate members save money on their taxes for over 40 years. Join RANWW for a FREE Zoom training with Bradford Tax Solution instructor Maine Shafer where you will learn more about:

- how to identify over seven new legal deductions to save you \$10,000 or more in 2023 and beyond
- best business practices to optimize tax benefits and understand your elite status as a taxpayer
- simple and safe time-saving techniques for precise tax records that will hold up in an IRS audit

Mark your calendar:

Wednesday, January 31, 2024

1:00pm to 3:30pm

RSVP Today

REALTOR® CE Courses – deadline Dec 14th, 2024

Upcoming Virtual CE Dates:

Join WRA instructors, Jennifer Lindsley, Tracy Rucka and Wendy Hoang for live CE Zoom classroom Courses from 8:30 a.m. to 12:00 p.m. on the following dates:

- February 20: Courses 1 - 3
- February 22: Courses 4 - 6
- February 27: Courses 7 - 9
- February 29: Courses 10 - 12
- March 5: Electives 1 - 3
- March 7: Electives 4 - 6

For the 2023-24 biennium, the 18 hours of required credits are satisfied by the completion of 18 one-hour courses, comprised of 12 mandatory courses and six elective courses.

[Learn More](#)



Get Registered

PINTS & POLITICS



MAKING A DIFFERENCE: Your Voice in State and Federal Government

Tuesday, January 30, 2024 | 3:30 p.m. - 5:30 p.m.



Join us for the latest edition of our "Making a Difference: Your Voice in Government" series to help you understand how government works, what decisions are made at what level, and how to be effective when you want to weigh in on an issue that's important to you. This informative session will concentrate on the state and federal government, including information on what positions will be on the fall general election ballot. Find out what decisions get made in Madison and Washington, and what they mean to you.

Details:

Tuesday, January 30, 2024 | 3:30-5:30pm
Eau Claire Area Chamber of Commerce
101 N Farwell St, Suite 101
Eau Claire, WI

[Register Today>>](#)



RANWW
Foundation

Thank you to all of our RANWW Members and Affiliates who included a monetary donation to the RANWW Foundation. With your support, we raised \$16,634 during our dues renewal.

Visit our [website](#) to learn more about what the RANWW Foundation does.

RANWW

- Annual Dues Renewal: Thank you to those members who have already paid.

WRA

- Statewide Professional Standards Enforcement Program - New Citation Policy [Learn More](#)
-

WRA Member
Benefits

NAR Member
Benefits

Stay Up to Date with the State and National
REALTOR® News

[WRA Website](#)

[NAR Website](#)



Top Notch Support is Just a Phone Call Away
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