



RANWW

Realtors® Association of Northwestern Wisconsin
Northwestern Wisconsin Multiple Listing Service, Inc
Realtors® Association of Northwestern Wisconsin Foundation

"We are the trusted voice in real estate, united in providing value to the members and communities we serve."

UPDATES

News and Current Events

DECEMBER 2020



WHAT'S INSIDE THE HOLIDAY ISSUE:

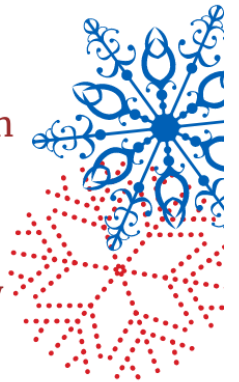
- 1 Post-Week of Giving event
- 2 Message from RANWW President
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- 6-7 NWWMLS updates
- 8 Foundation
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- 11 Merry Christmas!

THANK YOU RANWW MEMBERSHIP

for supporting our "Week of Giving"

November 16-20 was our week of giving and we would like to thank everyone who donated to the five different Humane Associations we chose to support this year:

- Eau Claire County Humane Association
- Chippewa Humane Association
- Dunn County Humane Association
- Humane Association of Barron County
- Buffalo County Humane Association



Since we're all helping ourselves by keeping our distances from each other, volunteering was not an option. But, we were still able to make it work!

Again, Thank You!! 



RANWW

Realtors® Association of
Northwestern Wisconsin

RANWW Officers

Deb Hanson - President

715-456-0499

debhanson1@charter.net

Scott Rohde - President- Elect

715-651-8575

scott@1111sold.com

Julie Flor - Treasurer

715-790-0564

julie@sixlakesrealty.com

**Gary Brenizer - Imm. Past
President**

715-215-0666

garybrenizer@gmail.com

RANWW Directors

Judy Nichols 715-821-4765

Dan Lawler 715-234-2948

Mary Jo Bove 715-456-2014

John Flor 715-924-4806

Dana DeCambaliza 715-579-8400

Amber Linhart 715-579-8351

Shannyn Pinkert 715-379-3574

Martha DeLong 715-790-5468

John Sobota 715-505-8888

Kristy Sloviak 715-559-8354

The purpose of this publication is to inform Members of events, issues and accomplishments pertaining to the REALTORS® Association of Northwestern Wisconsin.

If you would like to submit information, ideas or articles to this publication please contact **Brenda Barnhardt** at: brenda@ranww.org



Shutting the door on 2020...the events of 2020 have definitely changed the world and forced us to get back to the basics: kindness and patience for each other, gratitude for every day and all we have.

Our industry was deemed essential this year. At a governmental level we were trusted to be able to adapt to rapidly changing conditions and keep our economy going. None of this would have been possible without the basics of kindness, patience and gratitude. We worked together to serve our communities with our best selves as well as help each get through this time of uncertainty. We have learned new ways to connect and stay positive when it seemed the world was crumbling around us. Can you imagine if this would have happened 30 years ago without the technology we have now? We learned quickly how valuable Zoom and FaceTime are and used these tools to stay connected with each other and our clients. How about the house party app and snapchat? These simple tools keep fun in our connections with each other. Connection at it's best is filled with kindness, patience and gratitude.

As we close the door on 2020, let's open the doors of 2021 with kindness, patience and gratitude for our fellow REALTORS, family and friends. Enjoy a happy and healthy holiday season!

Deb Hanson
RANWW President



"...let's open the doors of 2021 with kindness, patience and gratitude for our fellow REALTORS, family and friends."

Welcome New Members!

Andrea Bluedorn

Edina Realty

Caley Bergh

Woods and Water Realty

Carly Dubek

CB East West Realty

Jennifer Fornaro

Chippewa Valley Real Estate

Kortney Nanstad

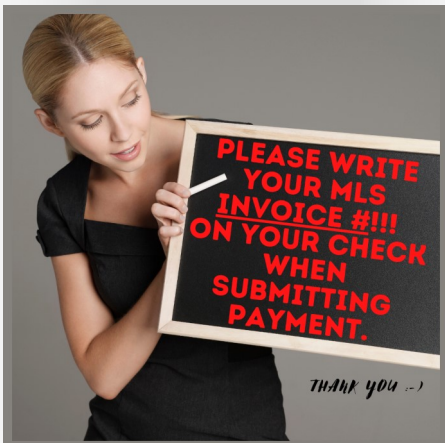
Jenkins Realty

Rolando Morales

Edina Realty



Welcome



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!**

YEARLY DUES:

RANWW Members!

Have you paid your **2021 membership dues?!**

Please **ensure** that payment of dues is **received or postmarked on or before December 31, 2020**, or your membership status will be considered lapsed!

If you want to check your payment status or need a duplicate statement, please **CLICK HERE** to contact Jane at the Board Office! Or give her a call at 715.835.0923

REAL ESTATE LICENSING REQUIREMENTS - DEADLINE: DECEMBER 14, 2020

Don't Forget

Per the DSPS:

IF YOUR LICENSE WAS ISSUED PRIOR TO 10/1/2020, IT WILL NEED TO BE RENEWED BY COMPLETING ALL RENEWAL REQUIREMENTS INCLUDING 18 HOURS OF CONTINUING EDUCATION AND PAYING THE RENEWAL FEE BEFORE DECEMBER 14, 2020. ALL OF THE CLASSES ARE MANDATORY.

For more CE information, [Click Here](#)

IF YOUR LICENSE WAS ISSUED BETWEEN 10/1/2020 AND 10/26/2020, NO CE WILL BE REQUIRED, HOWEVER, YOU WILL STILL NEED TO MEET ALL OTHER RENEWAL REQUIREMENTS INCLUDING PAYING THE RENEWAL FEE.

[Click HERE](#) for WRA's tutorial for online license renewal.

IF YOUR LICENSE WAS ISSUED AFTER 10/26/2020, YOUR LICENSE WILL BE VALID UNTIL 12/14/22.



EDUCATION CORNER

WANT TO OBTAIN YOUR AHWD DESIGNATION? RANWW WILL REIMBURSE 20 MEMBERS FOR THE COST OF THIS DESIGNATION!

- MUST purchase by 12/31/20 for the price of \$49.95
- MUST provide a course completion certificate

AHWD: AT HOME WITH DIVERSITY COURSE



[CLICK HERE TO REGISTER](#)

WRA LEGAL HOTLINE



NEW EXTENDED HOURS:

Hotline is now available to answer your questions during weekends, on **Sundays** from **1—4 PM in addition** to the usual MON-FRI hotline hours!



CONTACT:

Phone

608-242-2296

OR

800-799-4468

ONLINE:

www.wra.org/legal
hotline



NAR PARTNERS WITH BUFFINI & COMPANY TO OFFER NEW EDUCATIONAL PROGRAM FOR NEW REAL ESTATE AGENTS



Exclusive Member Benefit: [NAR MEMBERS](#) receive a benefit of \$100 off the 100 Days to Greatness Program. [BROKERS](#) can offer 100 Days to Greatness as a companion program to their onboarding processes to help give agents a strong foundation in their business.

[CLICK HERE FOR MORE
INFORMATION](#)

ALL ABOUT THE PRO

PRO STANDARDS TRAINING COMING UP IN 2021!!!

WHAT?

PRO Standards Training

BY: TRACY RUCKA

WHEN?

FEB. 8TH,
MONDAY

9AM-12NN

ETHICS
GRIEVANCE
COMMITTEE

FEB. 9TH,
TUESDAY

9AM-12NN

VALUE OF THE
OMBUDSMAN

WHERE?

VIA
Zoom

*If you're interested,
contact Luisa*

715.835.0923
LUISA@RANWW.ORG



To get started with this award winning program—<https://www.c2ex.realtor/>

User guide—<https://www.nar.realtor/sites/default/files/documents/C2EX-User-Guide-May-2019.pdf>

To use c2ex on your mobile device—<https://www.nar.realtor/commitment-to-excellence-c2ex/using-c2ex-on-your-mobile-device>

FAQs from Members—<https://www.nar.realtor/sites/default/files/documents/C2EX-FAQs-for-Members-May-2019.pdf>

CONGRATULATIONS!



NATIONAL ASSOCIATION of REALTORS®



Joe Germain
Becky Gustafson
Tricia Henchen

ON EARNING YOUR
C2EX ENDORSEMENT!!



COMMITMENT TO EXCELLENCE



RANWW

Northwestern Wisconsin
Multiple Listing Service, Inc

Updates & Changes

MATRIX TRAINING FOR RANWW

VIRTUAL (ALL TIMES ARE
DISPLAYED IN CST) DECEMBER 16/17, 2020

Day 1:

Basic Matrix 9:00 – 9:45

Please register for Basic Matrix - RANWW on
Dec 16, 2020 9:00 AM CST at:

[https://attendee.gotowebinar.com/
register/3499012547884868619](https://attendee.gotowebinar.com/register/3499012547884868619)

Realist 10:30-11:15

Please register for Realist - RANWW on Dec
16, 2020 10:30 AM CST at:

[https://attendee.gotowebinar.com/
register/6524704720292632847](https://attendee.gotowebinar.com/register/6524704720292632847)

CMA 1:00 -1:45

Please register for CMA - RANWW on Dec 16,
2020 1:00 PM CST at:

[https://attendee.gotowebinar.com/
register/7292611337712819727](https://attendee.gotowebinar.com/register/7292611337712819727)

STATS/Prospecting 2:30-3:15

Please register for Prospecting and Stats -
RANWW on Dec 16, 2020 2:30 PM CST at:

<https://attendee.gotowebinar.com/>

Day 2:

CMA – 9:00 – 9:45

Please register for CMA - RANWW on
Dec 17, 2020 9:00 AM CST at:

[https://attendee.gotowebinar.com/
register/6758867711660189967](https://attendee.gotowebinar.com/register/6758867711660189967)

STATS/Prospecting – 10:30-11:15

Please register for Prospecting and Stats -
RANWW on Dec 17, 2020 10:30 AM CST at:

[https://attendee.gotowebinar.com/
register/7819352174208255503](https://attendee.gotowebinar.com/register/7819352174208255503)

Basic Matrix 1:00-1:45

Please register for Basic Matrix - RANWW
on Dec 17, 2020 1:00 PM CST at:

[https://attendee.gotowebinar.com/
register/2592693909202997007](https://attendee.gotowebinar.com/register/2592693909202997007)

Realist 2:30-3:15

Please register for Realist - RANWW on
Dec 17, 2020 2:30 PM CST at:

[https://attendee.gotowebinar.com/
register/5930913465712326927](https://attendee.gotowebinar.com/register/5930913465712326927)





1st Floor Laundry in Matrix

Due to growing confusion, Features > **1st Floor Laundry**, will be removed as an option from Matrix. Anyone who has that feature selected now will be ok, but this field will not be available going forward.

When adding rooms, there is a choice for **Laundry M** (Main Floor). Please continue to utilize that. You can also add to public remarks if there is Laundry located on the first (Main) floor of the home.

New Fields in Matrix

Features Tab:

INTERNET OPTIONS, Cable, DSL, Satellite, Fiber Optic

ADA Compliant :

- Bath Modification
- Door Levers
- Elevator
- Emergency Intercom
- Entry
- Handicap Access
- Handicap Convertible
- Kitchen Modification
- Level
- Other Bath Modification
- Ramped Main Level
- Roll-In Shower
- Wheelchair
- Wide Doorways
- Wide Hallways

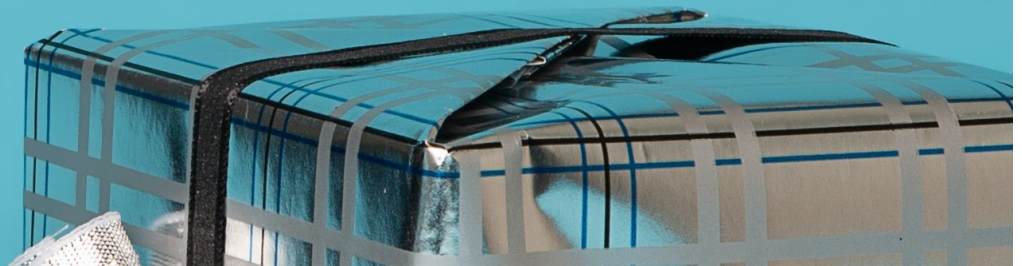
FOR QUESTIONS AND CLARIFICATIONS,
YOU CAN GET IN TOUCH WITH TRICIA:



715-835-0923



tricia@ranww.org





RANWW

Foundation

**REALTOR® Owned/
REALTOR® Referred**

DIRECTOR'S CORNER

FEATURING: Dave Dressel

"I have been very fortunate to have served on the Foundation Board of Directors in many different rolls over time. I think all of the people involved on the RANWW Foundation Board and all of the contributing RANWW members are making little miracles happen in the homeowners' lives all across North Western Wisconsin. From funding handicap accessible ramps to replacing windows, doors, floors and shingles, the RANWW Foundation makes a great deal of difference for homeowners in need.

This year, the RANWW Foundation was able to help a handicapped man gain access to the lower level of his home via a stair lift. This enabled him to let his dog out of the walkout basement to a fenced area, and to check on his furnace, hot water heater and plumbing. I don't know if you have ever thought about how you could be more involved with the RANWW Foundation, but please give the Board Office a call and Brenda and her staff will direct you. Have fun with it and make it a priority. This truly is a way to make a positive difference in someone's life!!!



DAVE DRESSEL

**TO FIND OUT MORE,
CLICK ON SANTA!!**



<https://www.ranww.org/ranww-foundation/>

December 2020

Sun	Mon	Tue	Wed	Thu	Fri	Sat
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

16th-17th—Matrix Training for RANWW
24th-25th - Christmas Holiday, **Association MLS office is closed**

January 2021

Sun	Mon	Tue	Wed	Thu	Fri	Sat
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

1st - New Year's Day | **Association/MLS office is closed**
8th - NWWMLS Board Meeting, 9:30am
20th - WRA BOD meeting: virtual
21st - RANWW Board Meeting
26th - Nominating Committee meeting

February 2021

Sun	Mon	Tue	Wed	Thu	Fri	Sat
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28						

8th - Professional Standards, 9am—12nn
 (Ethics Grievance Committee)
9th - Professional Standards, 9am—12nn
 (Value of the Ombudsman)
11th - **AM:** Affiliate Roundtable
PM: Appraiser Roundtable
16th - Nominating Committee



Want to watch NAR's First-Time Buyer series?
[**CLICK HERE!**](#)



RPAC REPORT

LEGISLATIVE UPDATES

2020: What a Year It has Been

Joe Murray

As the 2019-20 election cycle comes to an end, there are several aspects of this year's political environment that stand out, and each was a direct result of the COVID-19 pandemic and caused WRA members and staff to respond.

Every election year requires robust political fundraising, many hours of planning and work to meet candidates running for office, and a wide variety of political tasks related to state legislative and congressional elections, which only stop long enough to count the votes before the process starts all over again.

Here are four unique developments from the 2019-20 election cycle that stand out from my perspective.

RPAC fundraising grinds to a halt

When Gov. Tony Evers issued the "Safer at Home" executive order on March 24, virtually all RPAC and Direct Giver fundraising stopped. The uncertainty of what would happen in the real estate market and how this would impact REALTORS® in 2020 was the important question. From the end of March through most of June, RPAC fundraising events were canceled, and members and staff worked hard to navigate the real estate world in the age of COVID-19. Despite a three-month hiatus, our RPAC and Direct Giver fundraising was finishing strong when this article went to press. Local board RPAC chairs and staff got the job done, and our year-end political fundraising numbers are quite good given the unique and often difficult circumstances everyone faced in 2020. Thanks for a job well done!

[CLICK HERE TO CONTINUE READING](#)



The Association
staff wishes
EVERYONE
a very Merry
Christmas!

-BRENDA
-TRICIA
-BRUCE
-JANE
-LUISA